

## [VIETNAM] Medical Science Liaison

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Company: Santen Inc

Location: Ho Chi Minh City

Category: other-general

## [VIETNAM] Medical Science Liaison

Full-time

### Company Description

**Santen is a specialized life sciences company with a proud 130-year heritage focused exclusively on ophthalmology. As a Japan-originated, global company with our footprint in over 60 countries, we are dedicated to delivering innovative treatments and digital solutions for eye health and addressing vision-related social issues for people around the world.**

### PURPOSE OF ROLE

The Medical Scientific Liaison (MSL) for **VIETNAM** will play a critical role in establishing and maintaining professional relationships with key opinion leaders (KOLs), healthcare professionals, and other stakeholders in the medical community. This position's primary responsibility is to provide scientific and medical expertise on assigned therapeutic areas or products to enhance understanding, education, and adoption of the company's medical products and research. This position will serve as a bridge between Santen and the medical community, contributing to the development and execution of medical affairs strategies. This position requires a strong scientific background, excellent communication skills, and the ability to understand and convey complex medical information effectively.

### Job Description

#### **KOL Engagement and Relationship Management**

Identify, establish, and maintain productive relationships with KOLs, healthcare professionals,

and academic institutions within the assigned therapeutic area

Collaborate with KOLs to gather insights, feedback, and medical/ scientific information to inform the company's medical affairs and commercial strategies and research initiatives

Able to implement and manage Early Access Programs or Compassionate Use Programs, with a key focus on patient centricity

### **Scientific Communication and Education**

Disseminate relevant and up-to-date scientific and medical information to HCPs, KOLs, and internal stakeholders, ensuring accurate and compliant communication

Respond to medical inquiries (including unsolicited off-label inquiries) from healthcare professionals and KOLs, providing evidence-based and scientifically sound information about products, clinical data, and disease management

Plan and deliver scientific presentations and educational programs for healthcare professionals and internal teams, keeping them informed about the latest developments in the therapeutic area

### **Clinical Research Support**

Collaborate with clinical development teams to provide medical input on study protocols, study design, and data analysis plans to ensure alignment with global or regional strategy and objectives

Support the identification and recruitment of investigators for clinical trials and observational studies

Facilitate the communication of study results to internal and external stakeholders and assist in interpreting the clinical significance of data

### **Cross-functional Collaboration**

Contribute to the development and execution of medical affairs plans, including medical publications and medical information strategies

Work closely with cross-functional teams, including marketing, sales, and regulatory affairs, to provide medical insights and support product launch and life-cycle management activities

Participate in medical and scientific conferences, symposia, and congresses to stay abreast of the latest scientific advancements and represent the company's interests

### **Compliance and Regulatory**

Ensure all activities and interactions adhere to industry regulations, company policies, and compliance guidelines

Maintain a thorough understanding of relevant laws, regulations, and codes of conduct governing medical affairs activities

### **Qualifications**

Advanced degree in a relevant life sciences field (e.g., MD, PharmD, MPH, PhD)

More than two years of experience in the pharmaceutical/ biotech industry, clinical practice, or academia, preferably within ophthalmology

Strong scientific acumen and ability to understand and interpret complex clinical data

Excellent communication and presentation skills, with the ability to effectively communicate scientific information to diverse audiences

Proven ability to build and maintain relationships with KOLs and healthcare professionals

Understanding of regulatory guidelines and compliance requirements in the pharmaceutical industry

Demonstrated ability to work collaboratively in a cross-functional team environment

Strong organizational and time-management skills to manage multiple projects and priorities effectively

Fluent English, spoken & written

Ability to travel based on business needs

### **Additional Information**

#### **Grow your career at Santen**

A career at Santen is an opportunity to make a difference. Through our long-term vision outlined in Santen 2030, we are committed to be a Social Innovator - addressing the social

and economic needs of people with visual impairments. We have team members around the world using their diverse talents to unlock new modalities and drive innovations for patient outcomes, education and treatment. At Santen, we believe in empowering all our team members with flexible ways of working and a highly inclusive work environment.

The Santen Group is an Equal Opportunity Employer. We are committed to building diverse teams and ensuring a safe and inclusive physical and virtual workplace for every one of our team members. All employment decisions are based on business needs, role requirements and individual qualifications regardless of race, color, ethnicity, national origin/ancestry, religion, sexual orientation, gender, gender identity/ expression, age, disability, medical condition, marital status, veteran status, or any other characteristic protected by law.

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