

Account Manager

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Company: Interine

Location: Vietnam

Category: other-general

Interine is a top-level electronic components distributor in the Global with seven business areas in Singapore, Shenzhen, Suzhou, Hongkong, Taipei, Malaysia, Thailand, Philippines, India, Europe and Vietnam. We are committed to investing in our people, maintaining the highest safety standards, and creating a culture of growth and innovation. We offer competitive compensation and benefits packages to full-time, permanent associates.

The Role

You will be responsible for :

Develop and follow up with customers through social media, email, telephone, and exhibitions and other methods to understand customer needs and expand the electronic component market;

Maintain customer relationships, dig up market resources, improve cooperation rates, and close deals in order to achieve sales goals;

Communicate effectively with the company's internal procurement department to address the customer's needs for various components, quotes, orders, delivery, and payment recovery;

Assist in the completion of other tasks assigned by supervisors.

Ideal Profile

Associate degree or above;

2 year above about IC field related experience is preferred;

Fluent in English listening, speaking, reading and writing.

Strong business awareness and negotiation skills, strong development ability;

Desire to get high salary, and withstand certain work pressure;

Team work, careful and rigorous work attitude, professional ethics, strong sense of responsibility and self-discipline;

What's on Offer?

Work in a company with a solid track record of performance

Work alongside & learn from best in class talent

Flexible working options

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