# Vietnam Jobs Expertini®

### **Head of Legal**

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Company: Manpower

Location: Vietnam

Category: other-general

#### Responsibilities

- Provide strategic legal guidance to the executive leadership team on various business matters,
  ensuring compliance with relevant laws and regulations
- Oversee and manage the legal department, ensuring efficient operations and alignment with organizational goals
- Collaborate with cross-functional teams to support business objectives while mitigating legal risks
- Lead and oversee all legal aspects of mergers, acquisitions, and joint ventures, including conducting due diligence, assessing legal implications, negotiating and drafting agreements, and ensuring compliance with regulatory requirements
- Advise on corporate governance matters, such as drafting and reviewing contracts, agreements, and legal documents related to real estate transactions, financing activities, securities compliance, and corporate restructuring
- Provide legal support for the development of some of Vietnam's largest real estate and infrastructure projects, such as advising on land acquisition, development agreements, zoning,

and other real estate-related matters

- Build and lead a high-performing legal team, fostering a collaborative and supportive work environment, and providing mentorship and professional development opportunities for team members
- Stay abreast of legal and regulatory developments impacting the real estate sector and the company's operations, and advise the executive leadership team accordingly
- Manage external legal counsel and liaise with relevant authorities and stakeholders as needed

#### Requirements

- Juris Doctor (JD) degree from an accredited law school
- Admission to the Bar in Vietnam or a relevant jurisdiction
- Minimum of 10 years of experience in a legal leadership role, preferably in the real estate industry or a related field
- Proven track record in handling M&A transactions and corporate legal matters
- In-depth knowledge of real estate laws and regulations in Vietnam and internationally
- Strong command of English and Vietnamese, both written and verbal
- Excellent negotiation, drafting, and communication skills
- Demonstrated leadership skills with the ability to inspire and lead a legal team
- Ability to make sound legal judgments and provide strategic counsel to senior management
- Ability to thrive in a dynamic and fast-paced environment, and willingness to take on new

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