

Homologation Senior Engineer

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Company: Applus IDIADA

Location: Vietnam

Category: architecture-and-engineering

Job Description

Lead and promote IDIADA's Homologation business in Vietnam by targeting clients, identifying their homologation needs, preparing and presenting quotes to clients and closing the terms and conditions by getting the purchasing orders.

Witness testing at manufacturer locations or at testing laboratories for homologation purposes, preparation and presentation of test reports

Undertake homologation programs taking advantage of the network of automotive testing capabilities in Vietnam.

Carry out meetings and sales presentations to present the technical solution-offers to Clients.

Follow up any homologation process of our clients.

Create a network of contacts with the Homologation Stakeholders.

Qualifications

Bachelor's or Master's Engineering Degree, preferably on an Automotive specialization.

Native in Vietnamese. Advanced in English (writing / speaking / reading)

Minimum of 3 years' experience in EC/ECE Regulation.

Having executed (or being familiar) with Vietnamese Certification programs is welcome.

Good contacts with the Homologation Managers of Vietnam automotive companies.

Good knowledge and relationship with main Vietnamese homologation stakeholders (Vietnam Register,...) and Testing Laboratories.

Strong customer and service orientation, with high level of initiative and proactive approach.

Good communication skills (able to teach clients about technical requirements).

Confident, with the ability to convince through technical arguments.

Able to work in an entrepreneurial, dynamic and international environment.

Willingness to travel if required: Witness testing at manufacturer plants or Testing Laboratories for homologation purposes.

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