

Manager/Senior Manager - Mergers & Acquisitions (M&A) - HCMC Office

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Company: EY

Location: Vietnam

Category: other-general

About The Team

The Mergers and Acquisitions (M&A) Team specializes in providing M&A advisory services for a wide range of buy-side and sell-side transactions. We excel in structuring and executing complex domestic and international acquisitions, divestitures, mergers, joint ventures, and other strategic transactions. Collaborating closely with clients, our team develops comprehensive M&A strategies, conducts valuation analysis, negotiates deals, and ensures successful transaction outcomes. We are dedicated to delivering exceptional M&A advisory services to our clients, supporting their growth and strategic objectives.

About the Role

As a Manager, you will be an integral part of our M&A team, working on strategic assignments involving M&A and other capital market activities. You will have the opportunity to collaborate closely with senior-level decision-makers at leading corporations, contributing to the success of our client's growth strategies.

Key Responsibilities:

Handle multiple M&A projects, focusing on the execution of the transactions and business development

Draft marketing materials (i.e. teasers, information memoranda, management presentations) and potential pitch decks

Lead financial modeling and valuation exercises for current and potential clients

Assist in the full transaction execution process, and coordination of due diligence phases and often act as the main contact person

Actively participate in external meetings

Supervise and coach senior/assistants, help them enhance their contribution and develop their capabilities

Contribute to EY Strategy and Transactions team and local EY practice

Requirements:

To qualify, you must have:

Bachelor/Master's degree ideally in finance, business administration, or a related specialization from a reputable University;

Having professional qualifications such as CPA, CFA, and ACCA is a plus

At least 10 years experience (for Senior Manager) and 5-7 years (for Manager) in an M&A environment, including experience playing a key role in executing transactions

Strong communication, presentation, and project management skills

Proven ability to produce high-quality and impactful professional documents for clients and internal use

Advanced business writing and verbal communication skills in English

What working at EY offers

EY offers a competitive remuneration package commensurate with your work experience, where you will be rewarded for your individual and team performance. Plus, we offer:

Continuous learning: You'll develop the mindset and skills to navigate whatever comes next.

Success as defined by you: We'll provide the tools and flexibility, so you can make a meaningful impact, your way.

Transformative leadership: We'll give you the insights, coaching, and confidence to be the leader the world needs.

Diverse and inclusive culture: You'll be embraced for who you are and empowered to use your voice to help others find theirs.

If you can demonstrate that you meet the criteria above, please contact us as soon as possible.

EY | Building a better working world

EY exists to build a better working world, helping to create long-term value for clients, people, and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 100 countries provide trust through assurance and help clients grow, transform, and operate.

Working across assurance, consulting, law, strategy, tax, and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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