

## Project Sales (CCTV System)

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Company: Talentvis

Location: Vietnam

Category: other-general

College degree in engineering, telecommunication or computer science related fields.

Having Japan or Korea client resource (include end user or system integrators) will be considered in priority.

Able to work independently

Good communication skills, fluent in English, Korean/Japanese is a preference.

Passionate about sales.

Develop any industry end user and partner, and build up strong relationship with target customer community.

Guide client use the company's special application at project designation stage

Actively manage the business market with specific tasks:

- Training on strategic products, new products, new programs for customer

- Follow and manage of main projects that need separate technical and price support;

- Collect market information, competitors' programs to develop sales policies and propose appropriate action plans;

- Make a work plan and report weekly and monthly business results according to the company's regulations;

Carrying out marketing activities for Agents: deploying gifts; introduction of samples; donate publications and articles; decorate the shop;

Go to the market to develop customers and opportunities in frequently, go to business trips when required;

Other tasks assigned by Direct Supervisor;

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