Vietnam Jobs Expertini®

Sales Engineer

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Company: REERACOEN VIETNAM

Location: Vietnam

Category: other-general

Tổng quan

Mức lương

25,000,000 VND ~ 35,000,000 VND

Ngành

Manufacturing(Machinery), Manufacturing(Automotive)

Mô tả công việc

[Job Summary]

- Responsible for sales activities (80% is Japanese company, 20% others) and expand new customers

[Job description]

- Deal with existing customers and finding new customers.
- Do project survey, meet requirements to design and manufacture automatic machines with customers.
- Prepare quotations, and submit quotes to customers.
- Follow up the quotation submitted to the customer, reciprocate the customer's

confirmation until receiving the order.

- Discuss and work with engineers about machinery and then deal with customers

[Company/Job Attraction]

- No KPIs and commissions
- Salary adjustment in July each year (5-20%)
- Revenue bonus depending on business situation in December (1-3 months salary)
- OT will be calculated on Saturday and Sunday

Trình độ

Yêu cầu

- Graduated from College with major in mechanical manufacturing industry or automation control engineering (Ho Chi Minh City University of Technology and Education or Ho Chi Minh City University of Technology)

- Good communication in Japanese from N3 up (Candidate used to use Japanese to communicate with Japanese about industrial machinery)

- 3 years experience in Sales (Industrial automation machines)

- Can go to work as soon as possible

- Proficient in using Word, Excel, Powerpoint

Tiếng Anh

Doesn't matter

Ngôn ngữ khác

None

Thông tin bổ sung

Phúc lợi

- Social/ Health Insurance according to Law
- Bonus/ Salary review
- 13 month salary
- Attendance allowance
- Travel allowance (1km = 1.000VND)
- Language allowance
- Lunch allowance (they will prepare lunch)

Giờ làm việc

8:00 ~ 17:00

Ngày nghỉ

Full-Sat every other, Sunday, National Holiday

Hạng mục công việc

Other

Sales Corporate

Customer Success

Sales Individual

Sales Distributor

Business Development

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