

## Sales Manger Quang Ninh/ Korean speaker

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Company: REERACOEN VIETNAM

Location: Vietnam

Category: other-general

### Tổng quan

#### Mức lương

3,000 USD ~ 4,000 USD

#### Ngành

Other

### Mô tả công việc

Responsible for working as a Sales Manager

#### 【Job description (details)】

1. Achieve sales target by successfully managing the sales team:
2. Independent sales activities
  - Present, promote and sell the products
  - Follow up potential customers
3. Government affairs in terms of after sales activities
  - Conduct legal procedures for customer's investment license
  - Build and maintain relationship with the related government officers
4. Coaching and monitoring performance of staffs in the section
5. Prepare and update sales reports of the projects and submit to head of division quarterly
6. Develop and maintain sales tools (presentation file, brochure etc.)
7. Working with legal department to update and revise standard form of agreements

8. Develop sales plan including budget in the section
9. Set up KPI and evaluate performance of staffs in the section
10. Support PR and CSR activities to Marketing and RM section teams
11. Submit quarter report to head of department
12. Other tasks assigned by head of department

#### **【Company/Job Attraction】**

- Parent company is a leading industrial park development company with over 20 years of experience in Vietnam
- Sales in an industrial park with the largest number of Japanese companies in Dong Nai Province.
- Housing will be provided by the company or with allowance

#### **Trình độ**

##### **Yêu cầu**

###### Must

- Bachelor degree
- Korean: Native
- English: Upper- Intermediate level
- At least 7 years of working experience as a Marketing and Sales
- Having working experience as a Sales (B2B, Japanese, Chinese, Taiwanese or Korean companies)

###### Prefer

- Be able to speak Japanese or Chinese

#### **Tiếng Anh**

Upper-Intermediate Level

#### **Ngôn ngữ khác**

Korean

#### **Thông tin bổ sung**

##### **Phúc lợi**

- Annual leaves: 12 days/year

- Training opportunities from company or employees' suggestion
- Annual review to increase salary per year
- Bao Viet Insurance for employees
- General health checking every year
- Company trip, Teambuilding, birth day allowance...
- Shuttle bus form Hai Phong, Ha Long, Uong Bi

### **Giờ làm việc**

8:00 ~ 16:30

### **Ngày nghỉ**

- Sunday
- National holiday

If there are no urgent working tasks or company's events and training, there's no need to go to office on Saturday

### **Hạng mục công việc**

Telesales

Sales Corporate

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